SERVICE SALES PROFESSIONAL

"Creating Service Sales Professionals"

Service Sales Professional is perfect for the organization who has strong management personnel and is looking for sales curriculum to grow selling skills at their Service Counter. This hybrid training model combines 74 self-directed online courses, with 12 Live Two Hour Virtual Instructor Led events.

- ☑ **Program Designed To Be Completed Over A 3-Year Time Period.**
- ☑ **24 Online Classes Each Year For A Total Of 74 Self-Directed Online Classes.**
- ☑ **8 Hours Of Virtual Instructor Led Classes Each Year.**

ONLINE CLASSES

Virtual Instructor Led Classes

- ☑ **Service Counter Selling Skills**
- ☑ **Telephone Success**
- ☑ **Handling Upset Customers**
- ☑ **Exceptional Customer Handling Skills**
- ☑ **Communicating With Technicians**
- ☑ **The Courtesy Inspection**
- ☑ **Time, Technicians, Productivity**
- ☑ **Personal Growth IS Professional Growth**
- ☑ **Managing Employees When**
- ☑ **Turnover Is NOT An Option**
- ☑ **Yearly Bonus Class**

CARQUEST Technical Institute®

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Service Sales ACADEMY